



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #062723  
Entitled

**Alternative Student and Client Transportation Solutions**

The following advertisement was placed May 9, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), May 10, 2023 in Oregon's *Daily Journal of Commerce*, and May 9 and May 16, 2023 in *The Oklahoman*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Alternative Student and Client Transportation Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than June 27, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

2370845 Alberta, Ltd.	Lion Buses, Inc.
47465 Ontario, Ltd.	Mascott Equipment Company
Adroit Advanced Technologies, Inc.	Mercury Associates, Inc.
Assist Services, LLC	Pacific Western Transportation, Ltd.
Broadway Cab, LLC	Passio Technologies
Checker Cabs, Ltd.	PWXPress
Collaborative Student Transportation of Minnesota	SafetyFirst Systems, LLC
Contemporary Transportation, LLC	Siemens, Inc.
DjBari' Designs, LLC	Sled Consulting, LLC
Dynamic Specialty Vehicles	SP Plus Corporation
EverDriven	Storer Test Express
EverDriven Technologies, LLC	The Proposal Lab

First Student, Inc.	Transit Team, Inc.
Global Administrative Services, LLC	TransPar Group, Inc.
HopSkipDrive, Inc.	Uber Technologies, Inc.
ICF Resources, LLC	Via Transportation, Inc. (River North Transit, LLC)
Kubota Tractor Corporation	WilderChildServices, Ltd.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on June 27, 2023 at 4:34:04 pm CT. Proposals were received from the following:

Adroit Advanced Technologies, Inc.  
 Assist Services, LLC  
 EverDriven Technologies, LLC  
 First Student, Inc.  
 HopSkipDrive, Inc.  
 TransPar Group, Inc.  
 Uber Technologies, Inc.  
 Via Transportation, Inc. (River North Transit, LLC)

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, MS, Procurement Lead Analyst  
 Craig West, Procurement Analyst  
 Michael Munoz, Procurement Analyst  
 Ginger Line, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from TransPar Group, Inc., fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Adroit Advanced Technologies, Inc. offers a full line of transportation services built over a long history. Their staff will serve Sourcewell participating entities throughout the United States. Their proprietary software assists in efficiency and safety. They are offering substantial discounts off list price.

Assist Services, LLC has a long history of providing school transportation. They can provide a plethora of customizable transportation services to participating entities. Assist Services' teams are ready and willing to serve Sourcewell participating entities in the United States. Assist specializes in McKinney Vento, foster and special needs transportation needs. They are offering Sourcewell participating entities solid pricing rates.

First Student, Inc. offers multiple transportation services to entities throughout the United States and Canada. Their staff will work throughout the United States and Canada to serve Sourcewell participating entities. First Student works with various socio-economic service providers. They are offering substantial discounts off list price.

HopSkipDrive, Inc. can provide a full complement of driving services to Sourcewell participating entities. HopSkipDrive’s drivers are ready to serve Sourcewell participating entities in the United States. They partner with drivers that have over 5 years of caregiving experience. They are offering Sourcewell participating entities solid pricing rates.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #062723 to:

Adroit Advanced Technologies, Inc.	#062723-ADT
Assist Services, LLC	#062723-ARS
First Student, Inc.	#062723-FIR
HopSkipDrive, Inc.	#062723-HSD

The preceding recommendations were approved on July 25, 2023.

DocuSigned by:



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Greg Grunig, MS, Procurement Lead Analyst

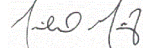
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Craig West, Procurement Analyst

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Michael Munoz, Procurement Analyst

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Ginger Line, Procurement Analyst

### STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #062723** for **Alternative Student and Client Transportation Solutions**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

*Jeremy Schwartz*

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Jeremy Schwartz, ASQ CSSBB, CPPU, NIGP-CPP  
Sourcewell Chief Procurement Officer